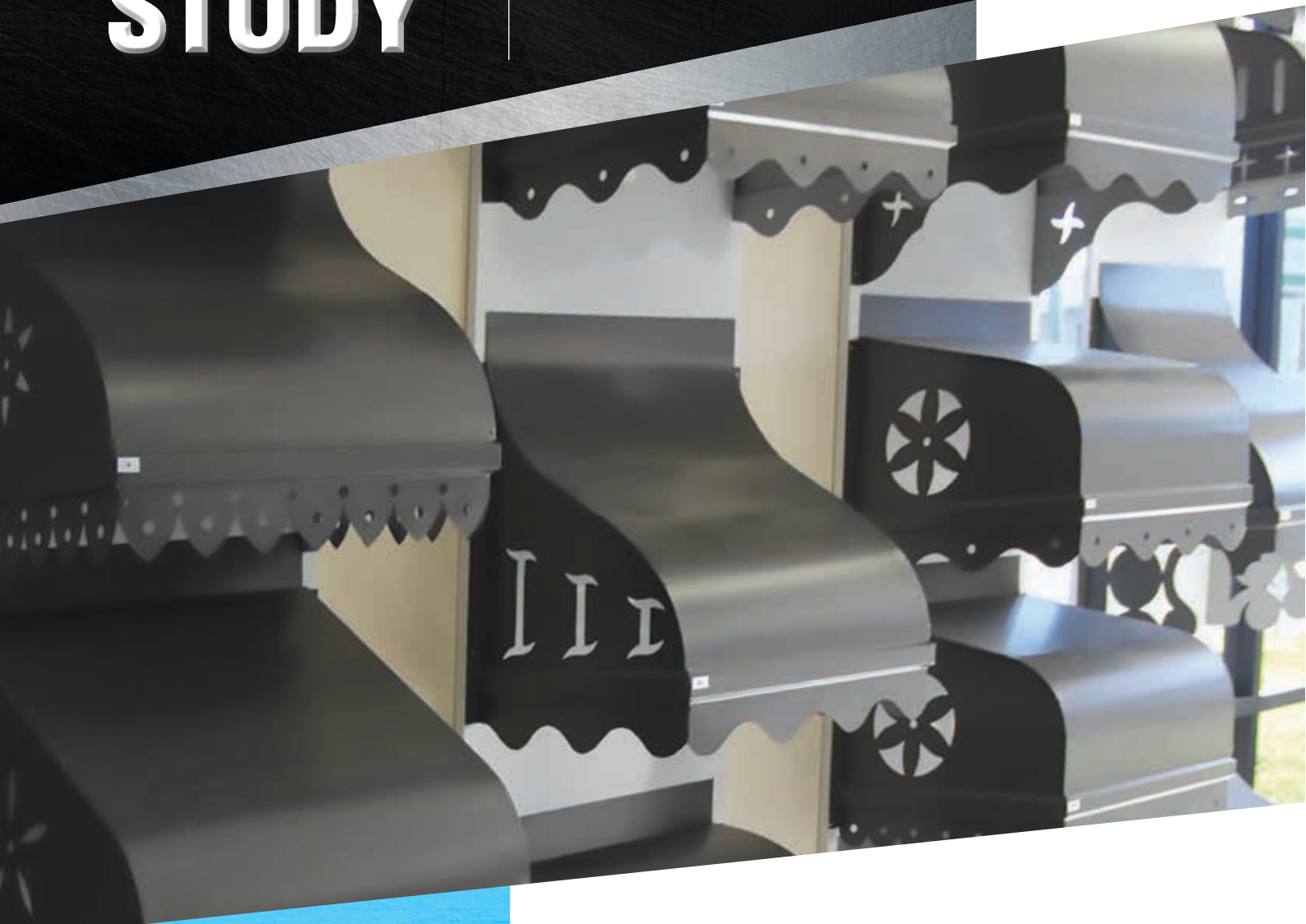
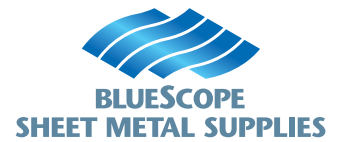


CASE STUDY

Queensland Sheet Metal



CATEGORY:
Manufacturing

LOCATION:
Brisbane, Queensland

PRODUCT:
COLORBOND® steel
ZINCALUME® steel

Queensland Sheet Metal keeps the roof over our heads thanks to BlueScope Sheet Metal Supplies

Established in 2003 and located in Brisbane, Queensland Sheet Metal is an Australian family-owned and operated company with over 30 years of experience in the roofing materials and sheet metal industry.

The company's core strengths are firmly embedded in the knowledge and hard work of its staff, which is one of many reasons why they've become successful in Queensland's highly-competitive roofing supplies industry.

More specifically, Queensland Sheet Metal prides itself on its superior customer service that is tailored to meet every client's needs, big or small, as well as ensuring a fast turnaround on the delivery of all products, which means it needs a reliable and trustworthy Australian steel supplier that can keep up with its frenetic work pace.

Colorbond®

Zincalume®



Our close and valued relationship with BlueScope Sheet Metal Supplies began when we first opened in 2003 and is still going strong after 12 years...



Through effort, experience and expertise and solid support from BlueScope Sheet Metal Supplies, Queensland Sheet Metal is able to manufacture and supply a vast range of building products that includes roofing and walling, battens, insulation, fascia, gutters, downpipes, flashings, purlins, window hoods, translucent sheeting, insulated panels, patios and garden beds.

According to BlueScope Sheet Metal Supplies, Account Manager Mario Bunic, the Australian steel company has been working closely with Queensland Sheet Metal for many years now, developing better ways to keep them constantly supplied with the right type of steel product to ensure their unwavering commitment to their own customers remains on track.

"We've been supplying COLORBOND® steel and ZINCALUME® steel to Queensland Sheet Metal for over 12 years for use in the production of their roofing, guttering and flashings."

"As their main steel supplier, BlueScope Sheet Metal Supplies works closely with Queensland Sheet Metal to help predict their stock movements well in advance so as to co-ordinate our production with their needs and maintain a high level of service."

"Much like Queensland Sheet Metal, BlueScope Sheet Metal Supplies are very aware that as an important part of our customers supply chain, we need to be highly responsive to their needs, which is why we have had such a fruitful partnership over the past decade," noted Bunic.

According to Lynette Jones, Director of Queensland Sheet Metal, it's not just about meeting your customer's needs, but rather, it's about always exceeding their expectations.

"Our years of experience in the industry has made us an integral part of our client's businesses," said Lynette.

"Being a smaller company allows us to provide personal and customised service to each and every customer. That means we have a faster turnaround than most competitors, a valued reputation and very competitive pricing."

"As Queensland Sheet Metal is a manufacturer and supplier of roofing materials, we buy coils from BlueScope Sheet Metal Supplies that we use to manufacture a range of products including for the building and construction industry."

"Our products are commonly made with Australian-made COLORBOND® steel, ZINCALUME® steel and galvanised steel. We make a variety of materials such as roof sheets, gutters, downpipes, flashings, fascia, window hoods, and a range of custom products available in varying thicknesses."

"These products are made by our highly skilled tradesmen that manufacture our standard product range as well as a number of custom and specialty items."

"The regular and uninterrupted availability of steel coil is very important to us - BlueScope Sheet Metal Supplies promptly delivers daily orders to us each and every workday morning, which allows us to ensure a quick turnaround for our customers," noted Lynette.

"Our close and valued relationship with BlueScope Sheet Metal Supplies began when we first opened in 2003 and is still going strong – Mario Bunic, their rep, has great customer service and an innate understanding of our business needs."


"Our medium to long term plan for the business is to grow our brand recognition and become one of the best known leaders in the manufacturing and supply of sheet metal in the Queensland area, which is why we foresee a continuing relationship with BlueScope Sheet Metal Supplies well into the future."

More information at www.qldsheetmetal.com.au

Phone: 1800 010 247

www.sheetmetalsupplies.com.au

This case study has been prepared for information purposes only. BlueScope makes no representation or warranty as to the completeness or accuracy of the information contained in this document. You must make your own assessment of the information contained in this document and rely on it wholly at your own risk. Published by BlueScope Steel Limited. © are registered trade marks of BlueScope Steel Limited. ™ are trade marks of BlueScope Steel Limited. © 2015 BlueScope Steel Limited ABN 16 000 011 058.



BLUESCOPE
SHEET METAL SUPPLIES